



III International Forum “Maritime Industry of Russia”

16-18 May, 2012 Moscow, Gostiny Dvor

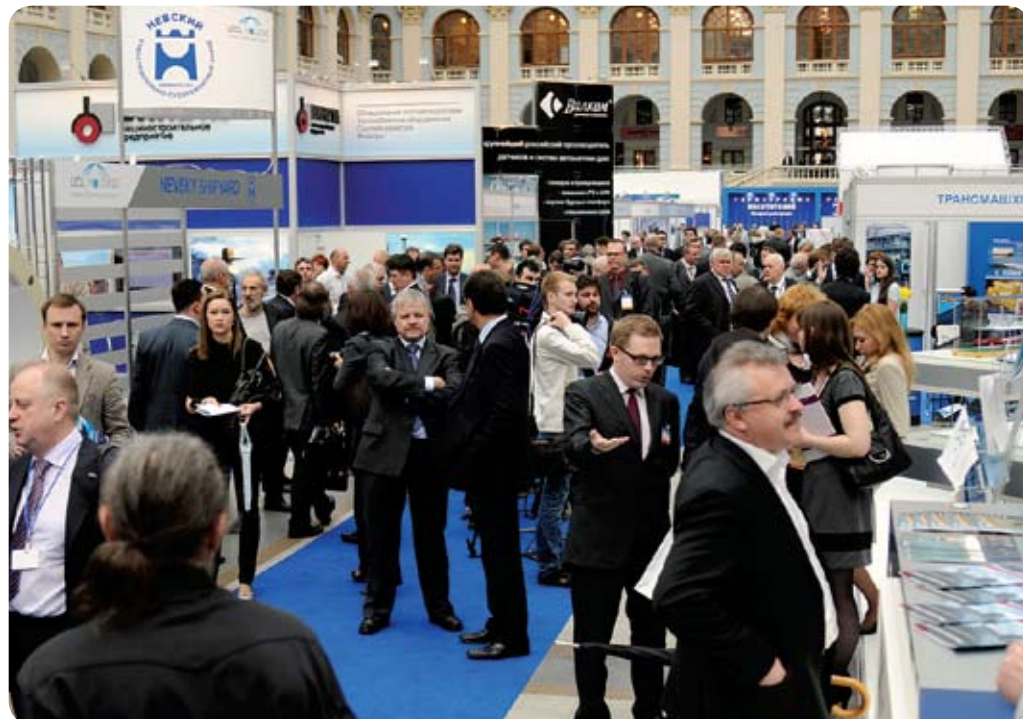
*Russia should enter
the top 10 biggest
shipbuilding states
by 2020*



Basic sections

- Shipbuilding, repairs and disposal of vessels
- Power supply and propulsion systems for vessels
- Ship navigation and control systems
- Common and specific ship systems and devices
- Shipbuilding materials and technologies
- Deployment of oceanic and shelf mineral resources
- Commercial fishing
- Infrastructure, equipment and technologies for port facilities
- Development of water routes and construction of water-side facilities
- Sea and river shipping operations
- Industry specific services: freight, agenting, leasing, protection of water resources, selection and training of human resources, survey services, insurance, legal and financial services





Mission:

- support the state policy aimed at the upgrade of the shipbuilding industry
- develop the domestic civil shipbuilding
- improve the utilities infrastructure of port facilities
- add mobility to the shipbuilding product market
- create a required informational space and a platform for discussions
- link Russian and foreign manufacturers in the shipbuilding area together for the purpose of leveraging investments
- promote Russian shipbuilding products to the existing market of products and services
- bring together professionals, men of science, manufacturers, business community, regional and federal authorities

Distinctive features:

- Special programs on organizing business meetings for participants and visitors of the Forum
- Participation of international business delegations at the government level
- International Salon of inventions and innovative technologies in the field of marine equipment – information and presentation support for companies, presenting innovative equipment of domestic producers
- Programs for the region - «Regional Partner of the Forum»
- Programs for foreign partners - «Strategic Partner of the Forum»
- Exchange of subcontracting - the possibility of direct Customer-Supplier negotiations, search and selection of qualified suppliers on the one hand, and additional orders for extra loading of production capacities, on the other hand



R.V.Trotsenko, President of OAO “United shipbuilding corporation”

“International Forum Maritime Industry of Russia” is a significant event. It is held for the second time and OSK is excited to support it. We believe, the Forum has to strike his unique image against the great diversity of the exhibition projects.

We would appreciate if the Forum served more as a venue for discussions and exchange of knowledge.

There is a lot about exhibiting, but little about discussing. Moscow is the most appropriate city for this purpose with the Ministry of Transport located nearby as well. The project follows this direction in its development. A number of round tables was organized already this year. Starting from the third year, we would like the concept of the Forum to shape into a platform for discussions altogether”.



Business program

Forum comprised the following events:

- **plenary session "Development Prospects of the Maritime Industry of Russia"**
- **professional competition "Best technical solution in civil shipbuilding and maritime equipment"** and **"Elite of the Russian shipbuilding industry"**
- **conference "Sea port water-side constructions"**
- **7 thematic round tables:**
 - "The role of state control in the development and upgrade of port facilities. Construction of up-to-date facilities for the exploration of oil and gas potential of the RF shelf area."
 - "Development prospects of the civil maritime instrumentation"
 - "Current condition of fleet and prospects of the internal water traffic. State support of domestic shipyards in the construction of vessels of new class. Leasing and bank crediting programs"
 - "Development of shipbuilding facilities through deployment of foreign manufacturing facilities in Russia and import substitution solutions in shipbuilding"
 - "Domestic shipbuilding getting ready for the upgrade and modernization of the Russian fishing fleet"
 - "Support of domestic manufacturers of next generation diesel engines driven by the federal target program "National Base of Technologies"
 - "Cataloging: generation of a unified integrated system for the component equipment and materials"

Totally, there were made 65 reports, and over 300 participants constituted the audience of the event during its business program.



There were more than 260 companies participating in the II Forum including ABB Oy Marine (Finland), Adria Winch D.O.O. (Croatia), Aquametro (Switzerland), Bosch Rexroth (Germany), Damen Shipyards (the Netherlands), Hydroster Ship Machinery works Ltd (Poland), Konrem Nauta Sp. z o.o. (Poland), Nikolayev Shipyard (Ukraine), Rolls-Royce Marine A/S (Norway), RosNefteFlot (Russia), SCHOTTEL GmbH (Germany), Tikkurila (Finland), Turkish Association of ship Industrialists (GESAD), United Shipbuilding Corporation (Russia), Zeppelin Power Systems GmbH and Co KG (Germany), Wilhelm Layher GmbH & Co. KG (Germany), and others.

Forum was attended by 4000 professionals who are occupied in the shipbuilding and correlating industries.



Category of visitors

Ship owners

Sea and river shipping companies, executives at ports and terminals

Shipyards, ship building and repair enterprises

Manufacturers and vendors of equipment for ships and port facilities

Fuel and energy companies and offshore technologies

Fishing and fish processing companies

Design bureaus, project design companies and research institutes

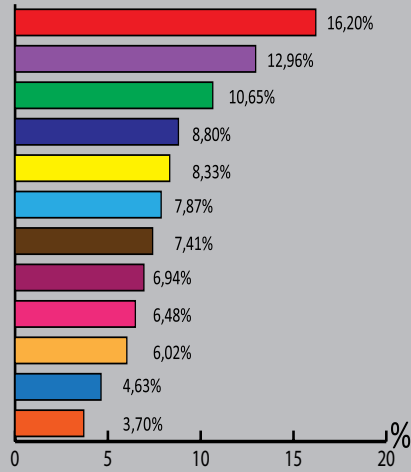
Manufacturers and vendors of engines, propulsion and power plants

Instrumentation, communication and navigation

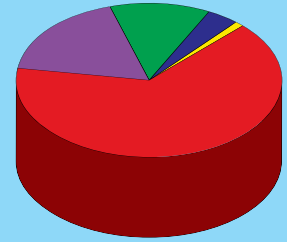
Heads of federal and local governments

Engineers and developers of technologies and materials for shipbuilding

Equipment and devices for subsea operations



Visitor geography



Moscow	64,86%
RF regions	17,42%
Saint-Petersburg	12,39%
Foreign	4,07%
CIS countries	1,26%

Participation costs (VAT included):

Equipped space	260 Euro/sq.m.
Unequipped space	220 Euro/sq.m.
Registration fee	250 Euro

Pay **40%** of the participation costs by **10 September, 2011** and get a **15%** discount of the unequipped space cost

Governmental support and organizers



Federation Council
Commission on the National
Maritime Policy



Maritime Board under
the Government
of the Russian Federation



Ministry of Industry and Trade
of the Russian Federation



Ministry of Transport
of the Russian Federation



Federal Sea and River
Transport Agency



United Shipbuilding
Corporation



State Corporation
"Russian Technologies"



State Corporation
"RosAtom"



Central Scientific
and Research
Institute "Kurs"



OOO "Mega Expo"

